



**Life Science
People**

Professional Services

WHO WE ARE

With the continuous advances in global health, it is vital to identify, secure and develop the experts who enable innovative concepts to be brought to life.

Our mission at Life Science People is to make a tangible contribution to global health. We use our expertise to map and secure the highest calibre of talent. We take a collaborative approach when partnering with these organisations across their entire project life cycle, be that drug, device or data platform.

We provide several bespoke growth solutions, including embedded recruitment, retained or contingent permanent search, contract recruitment and contractor management. Alongside our staffing services, we also offer funding & growth advisory support through our Venture Capital Investment Platform. An established network of over 200 active investors.

Life Science People, the purpose built, industry leading Life Science Recruitment Firm.



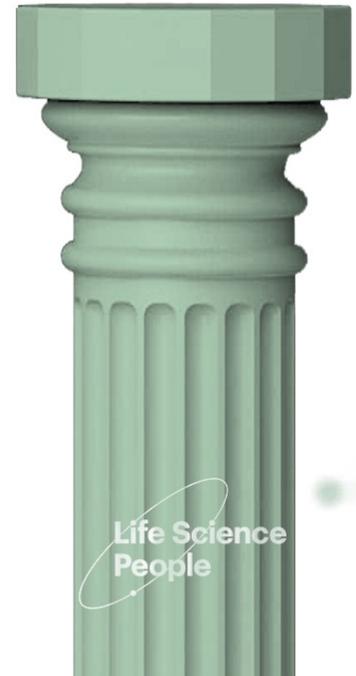
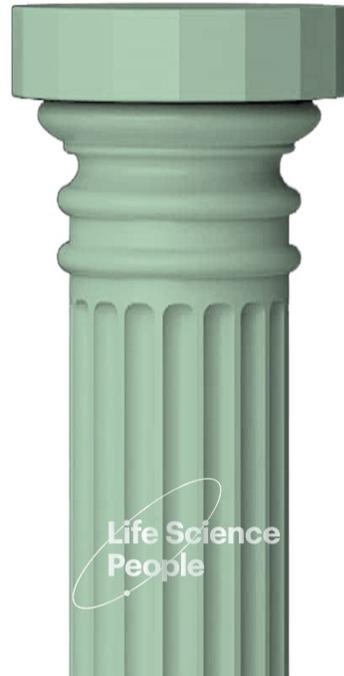
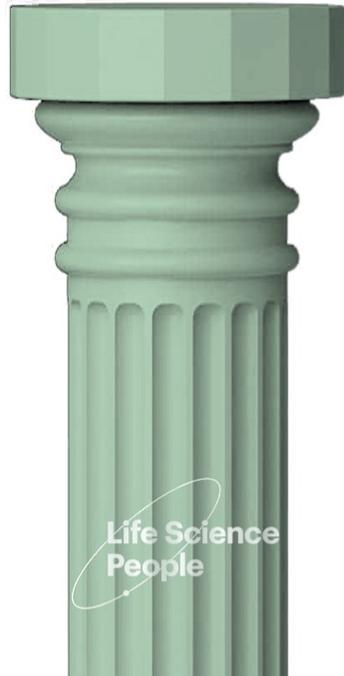
**B2B
PLATFORM**

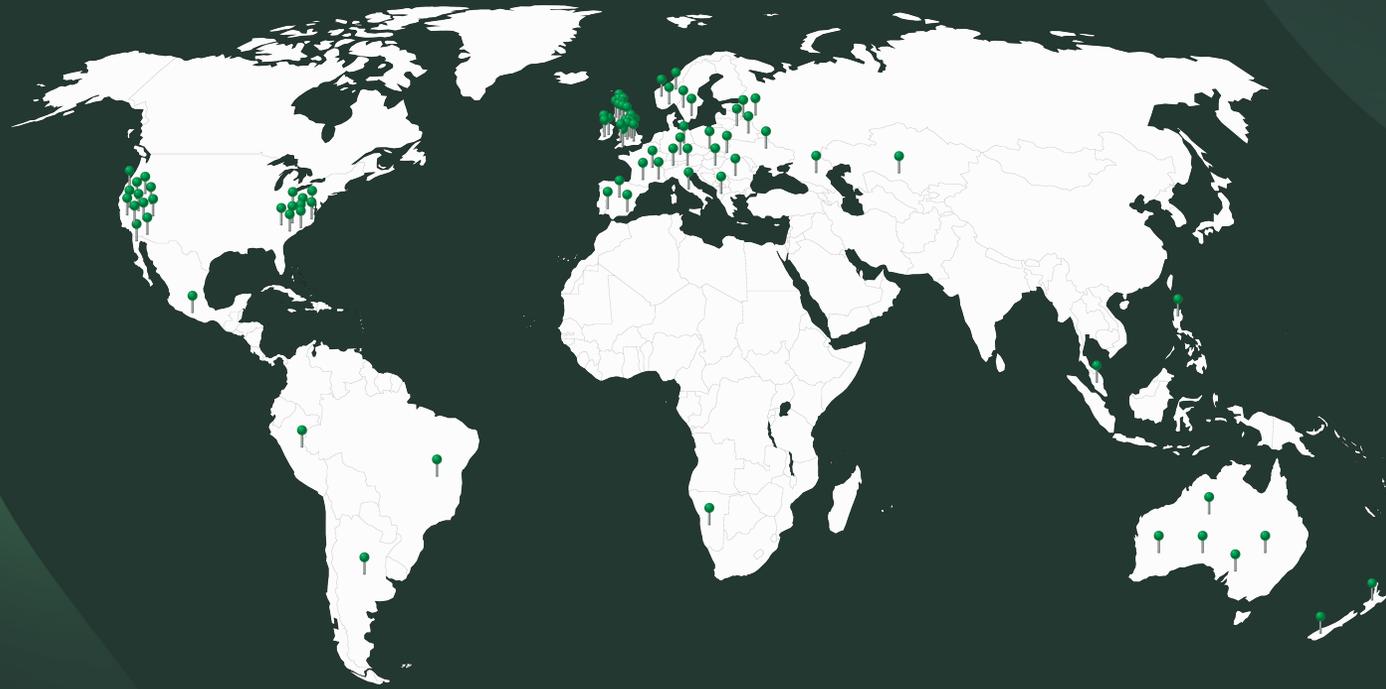
**INTERNAL VC
STAFFING**

**SENIOR
LEADERSHIP
SEARCH**

**EMBEDDED
PARTNERSHIPS**

**VENTURE
CAPITAL
PLATFORM**





75

•

150

•

500+

Qualified Consultants

Happy Clients

Placements

SERVICES PROVIDED

VENTURE CAPITAL PLATFORM

We support from academia to pre-seed, Seed stage, Series A, Series B and Series C companies to connect with relevant investors within a short amount of time based on our established investor relations.

We would discuss with the CEO and board of Directors that are seeking funding the company's vision, Mission, requirements, investment strategy and the already established investor relationships

We would improve the pitch deck together with a Venture Partner we are collaborating with and send it to the relevant investor on our platform that are within their investment strategy.

Our VC platform contains close to 100 well known Life Science venture capitals, spanning across the US, EU and APAC.

SENIOR LEADERSHIP SEARCH

(Permanent & Interim)

C-Suite
(CEO, CSO, CBO, CFO, CMO, COO & CDO)
Board Members
Chairman
NED

EMBEDDED PARTNERSHIPS

(Between 30-40% more cost effective)

We offer a bespoke service that is essentially your Central Hub of HR. This includes activities such as:
Proactive Candidate pipelining pre-launch
Bespoke process design
Selection and implementation of HR platform
HR strategy and process
Creation of bespoke documentation and templates
Hiring manager training
Sourcing Candidates
Full interview management
Offer process management
Onboarding
Post placement care
Continuous pipelining for future hires
Growth consultancy

INTERNAL VC STAFFING

Senior Analyst
Investment manager
Investment Director
Principal
Partner
Managing Partner
Advisors to the fund
Chair Trustee

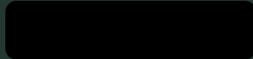
B2B PLATFORM

By utilising our senior network as well as possible we are able to introduce exciting studies with Big Pharma & Biotech companies for a co-development partnership opportunity.

We connect start-up biotech's, digital health and pharmaceutical companies that offer their service, platform, technology or product to Big Pharma and Biotech.

SELECTED CASE STUDIES

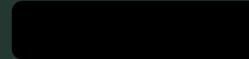
PROFESSIONAL SERVICES



A global Biopharma, recently supporting the build out of their Predictive Analytics Drug Development team, hiring technical Machine Learning Statistical experts with a Biology CompSci academic background. Advanced Deep Learning & Graph Neural Net skill sets.



An expanding immuno-oncology biotech based in San Francisco. We worked with them in their infancy and provided a Clinical Scientist as well as a Senior Medical Director to help shape their leading studies.



We recently signed an MSA to directly support them via an FSP model helping them move away from outsourced CRO services.



A Series A Swiss biotech company that transforms engineered cytokines into novel life saving treatments.

Currently running an embedded recruitment project to rapidly staff a team of 20 scientists.



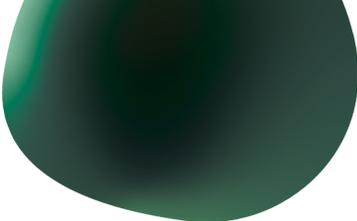
I have known Navid (Co-Founder LSP) for almost 3 years and in that time, he has sourced outstanding candidates for my team, and on an occasion helped in a very difficult situation and showed flexibility in providing a good solution for the business. It's rare to find someone that you can trust and rely upon, but Navid is one of those few people who fit into that category.

He offers sound advice and always takes the time to understand the specific business need, providing a tailored approach. I have no hesitation whatsoever in recommending him as a person, but also his services as an exceptional recruiter.

He is a consummate professional and with an exceptional personality and just a generally very nice individual, someone I now consider a friend.

Mohsan Malik - Head of Clinical, Gamma Delta Therapeutics





I worked with Max and Dan a few years ago in a previous start up and as soon as I joined Ultromics and reviewed their PSL, I knew I had to bring them onboard.

As the only recruitment person in Ultromics, and working on around 15 roles at a time, to have an agency I can rely on to bring me the best candidates has been such a lifesaver. Max is my point of contact and always makes time to help and has brought us our last 9 hires. He has even sent us candidates we didn't know we needed. That's how well he knows our business.

Not only has he taken the time to get to know our business, but he has also taken the time to get to know our processes which has made the whole experience working with him so effective. I recommend Max and LSP to everyone but especially companies in the VC backed/life sciences market. You can't get better!

Lucy Nicholls - Ultromics Recruitment Lead



SELECTED CASE STUDIES **EMBEDDED SERVICE**



Syncona Partners is a very well-respected Life Science Fund who are building multiple businesses within the group. Due to the high growth nature and constant launching of new Biotech's, Syncona required a flexible, scalable recruitment partner who could run their entire recruitment operations, as a cross portfolio provider.

Roles ranged across a number of Wet Lab Science profiles through to Operational hiring. Projects are still live.

EMBEDDED PROJECT STRUCTURE

- Each project has its own account manager that manages the end- to-end HR and Talent Acquisition processes for their investments.
- Pre-launch, we proactively source, screen and shortlist candidates, create custom- made HR documentation, build and implement process maps and recruitment infrastructure. Working in this way, the investments can launch with a starting team without releasing any finances until the T1 investment has cleared.
- This is the most time and cost- effective way of building a team you will find in the industry. Post- launch we will continue to support with onboarding and all HR related responsibilities.

COMMERCIAL AGREEMENT

- 50% of the pre agreed project fee on launch day (up to 3 months prelaunch work performed by LSP)
- 25% of the fee will be invoice on completion of 50% of the project
- 25% of fee will be invoiced on completion of the agreed project
- Life science people will continue to be a cost-effective Partner after the completion of the projects, with all process and documentation created throughout the process owned by Syncona.